Essential Information Solutions For Decision Making



Geospatial Industry Forging Ties with GEOSS: A Value Proposition Herb Satterlee, CEO, MDA Information systems LLC

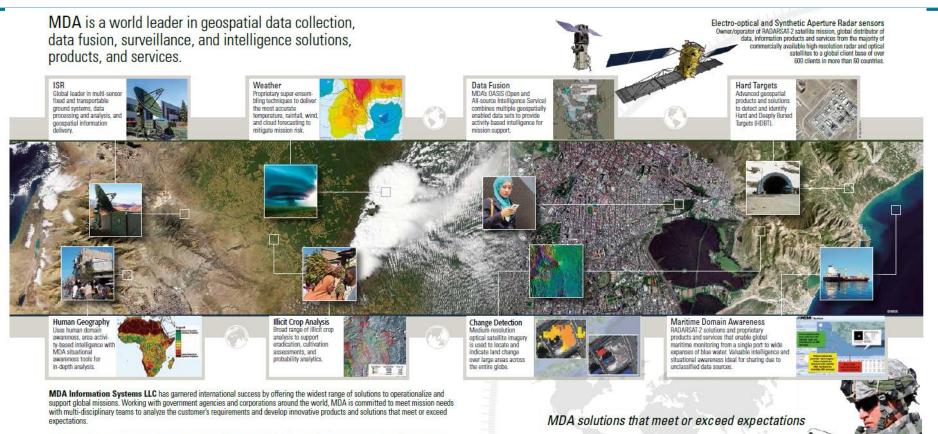


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The global expansion of Earth Observation utilization





Three integrated divisions generate efficient information solutions. Geospatial Solutions deploy remote sensing, GIS, multi-source data, and large-volume image and data processing technology to provide unparalleled intelligence and information products and analysis. ISR Systems leverage the Company's world-leading multi-mission ground systems experience to provide fixed and transportable remote sensing satellite ground systems. Weather Services provide tailored weather information products and services for defense, energy, and agriculture applications. From raw data to advanced analytics, MDA is committed to ensuring your mission success.

Different EO Data Sources can provide dramatically different and often complimentary information.



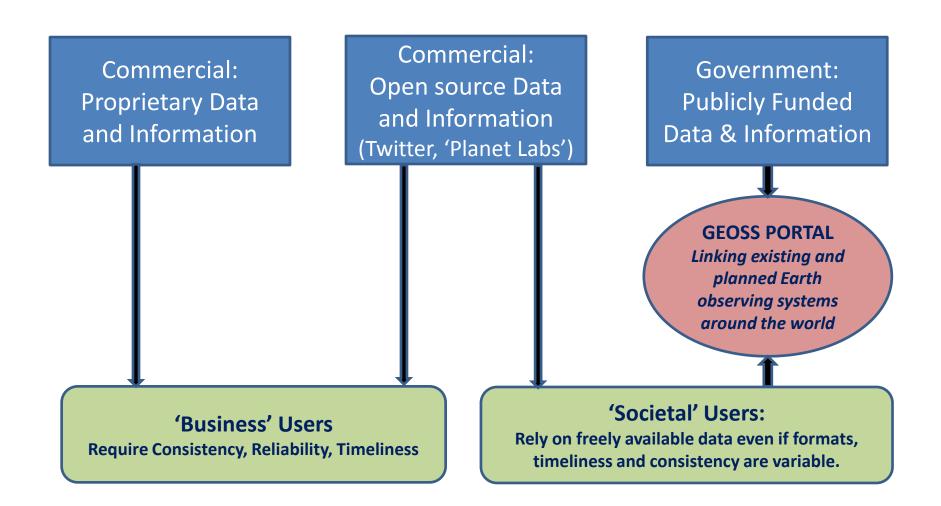
Optical



RADAR

GEOSS in the context of Data / Information Sources and Users





Views on the availability of open data, EO data and the associated value-propositions - implications for GEOS



- The increasing development of commercial systems that utilize new technology and therefore reduce the cost of infrastructure, are providing rapid, frequent and cost effective sources of data;
- More complete solutions are being developed through the combination of commercial, public and now open source information such as geospatially tagged social media;
- GEOSS has value as a channel for accessing publicly available data to support societal needs;
- The technology to rapidly access and mine a broad range of data combined with a much greater availability, is driving the business of EO (both commercial and societal) into a whole new dimension which is no longer wholly reliant on government institutions to foster growth and utilization.
- Making commercial data available through GEOSS, requires commercial agreements to be reached with the data providers. Most of these providers will be open and flexible to any arrangement which will not have detrimental impact on their business.